

Partnering with an AimcoR Firm

At AimcoR Group we offer different levels of service dependent upon the needs of each agent that we work with. We know that not all of our agent relationships focus the majority of their time on life insurance. By working with us you benefit from different service level options and decide which one best fits your comfort level and enhances your business. Below you will see the three levels of service we offer.

1 We Can Sell For You

We make the carrier/product selection and discuss with you our recommendations.

We present the recommendation with you to your client.

We complete the application in-person

We schedule your client's paramed and exam requirements

We work with the carrier, vendors and medical facilities to underwrite the case.

We update you and your client (if you prefer) weekly during the underwriting process.

We deliver the policy with you to the client.

YOU retain the client relationship.

2 We Can Sell With You

We make the carrier/product selection.

We sit down with you, walk through our recommended solutions prior to your client meeting

You present the recommendation to you client with our in-person support at the meeting.

You complete the application, Term Intake Form or AFS packet with your client during the meeting.

We schedule paramed and exam requirements and begin underwriting process with carrier

We update you weekly and you update your client during the underwriting process.

We are available to assist you (if needed) to deliver the policy to your client

YOU retain the client relationship.

3 We Support You Selling

We assist you in carrier / product solutions and provide you with illustrations.

You present the recommendations to your client.

You complete the application, Term Intake Form or AFS packet.

We schedule the paramed and exam unless you prefer to schedule.

We update you weekly and you update your client during the underwriting process.

We update you weekly and you update your client during the underwriting process.

You deliver the policy to your client and return delivery req. to us.

YOU retain the client relationship.

AimcoR Can Help: We function as wholesale practice management consultants for insurance and protection planning solutions. For information on AimcoR please contact 866.428.0108 or visit us at www.aimcorgroup.com